



## KEY FACTS

### Investment Objective

The Strategy's objective is to generate investment returns by investing in companies that are focused on the growth in consumption and services in emerging markets. The portfolio provides exposure to this philosophy through active stock picking based on a fundamental bottom-up approach with disciplined analytics and an awareness of macro factors. The focus is on growth companies, which are domiciled, or carrying out the main part of their economic activity, in an emerging market country. The Strategy is suitable for investors seeking long term capital appreciation.

### Strategy Information

|                    |  |
|--------------------|--|
| STRATEGY INCEPTION | 14th March 2012                          |
| STRATEGY CURRENCY  | USD                                      |
| STRATEGY SIZE      | \$538.1m                                 |
| INDEX              | MSCI TR Net Emerging Markets USD         |
| MANAGERS           | Andrew Dalrymple, John Ewart, Rob Brewis |

## MANAGER'S COMMENTARY

It has been a strong month with the net asset value rising by 4.8% as world stock markets have begun to take a more sanguine view to the threats to the world economy from US trade tariffs. It has also been helped by some very good first quarter corporate results from across the portfolio. This result compares adequately well to the rise of 4.3% in the MSCI Emerging Market Index.

In India, the fourth quarter results season drew towards a close with excellent figures from **Bharti Airtel**, the country's leading mobile telephone operator. For the year, revenues grew by 12.9%, with net profit 14.8% ahead. **Bajaj Finance**, the country's largest consumer finance provider grew sales by 21%, while **InterGlobe Aviation**, India's now dominant airline, easily beat consensus forecasts with net profit 62% higher, while continuing to grow market share.

In South East Asia, **Sea Ltd** reported sales growth of 30% in the first quarter, together with an expanded ecommerce take rate, a good rebound in gaming, and a rapid expansion in digital finance. In the wake of this tsunami of good news, the shares rose 19.6%.

In China, both **Tencent** and **Xiaomi** reported good results, but in both cases the good news was apparently already priced in, and neither share moved much. In the latter's case, it has, in fairness, had a spectacular year so far, but these results suggest there is more to come. Share gains in mobile phones, home appliances (Internet of Things, as they call them) continue and the imminent launch of their second EV, and first SUV, the YU7, bode well for the second half.

**BYD's** similarly spectacular run continued early in the month before they announced dramatic price cuts across their range, particularly at the lower end, which caused something of a correction, and no doubt some panic among their competition. Further falls in costs, notably Lithium, and their already huge cost advantage allows them to do this. We expect more market share gains ahead for **BYD** as the sector consolidates.

Economic data from India confirmed two key positive trends. GDP growth for the fiscal Q4 to March rebounded back over 7%, confirming that the soft patch witnessed in the autumn is over. In addition, inflation continues to ease with the headline number heading below 3%, driven by lower food prices, as India's agricultural miracle unfolds, no doubt supported by more use of **Mahindra & Mahindra** tractors. Lower Oil prices continue to help both of these economic parameters. This is likely to see more easing by the Reserve Bank and bodes well for the Indian stock market over the rest of the year.

Given the strong rebound in markets since the postponement of the "Liberation Day" tariffs, a quieter spell would not go amiss, or be surprising, but there are good reasons, including those mentioned above, why Emerging markets will continue their renewed outperformance.

## NET PERFORMANCE

| CUMULATIVE %    | 1M  | 3M  | 6M  | 1Y   | 3Y   | 5Y   | 10Y  | INCEPTION |
|-----------------|-----|-----|-----|------|------|------|------|-----------|
| Strategy Return | 4.8 | 7.6 | 4.4 | 9.5  | 20.9 | 38.9 | 80.5 | 199.2     |
| Index Return    | 4.3 | 6.3 | 8.6 | 13.0 | 16.3 | 40.7 | 47.0 | 53.4      |

| CALENDAR YEAR % | 2024 | 2023 | 2022  | 2021 | 2020 | 2019 | 2018  | 2017 | 2016 | 2015  | 2014 |
|-----------------|------|------|-------|------|------|------|-------|------|------|-------|------|
| Strategy Return | 11.6 | 9.6  | -25.8 | -4.3 | 52.0 | 28.0 | -17.4 | 56.0 | -4.9 | -9.0  | 9.0  |
| Index Return    | 7.5  | 9.8  | -20.1 | -2.5 | 18.3 | 18.4 | -14.6 | 37.3 | 11.2 | -14.9 | -2.2 |

Source: Aubrey Capital Management & MSCI

All figures are presented net of fees in USD. MSCI Emerging Markets Index is used for comparative purposes only. Investment returns may increase or decrease as a result of currency fluctuations. Past performance is no guarantee of future results.

Aubrey Institutional claims compliance with GIPS. The performance record disclosed above is that of the firm's composite for the Aubrey Global Emerging Markets Strategy (see page 3 for further details).



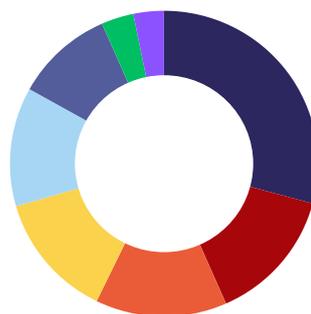
## PORTFOLIO BREAKDOWN

### Top 10 Positions

| Company                   | % of Holding |
|---------------------------|--------------|
| Mercadolibre              | 5.6          |
| Sea Ltd                   | 5.3          |
| Eastroc Beverage          | 4.6          |
| Tencent                   | 4.5          |
| Xiaomi                    | 4.2          |
| Bharti Airtel             | 4.1          |
| BYD                       | 4.1          |
| Taiwan Semiconductor      | 3.9          |
| Max Healthcare            | 3.4          |
| ICICI Bank                | 3.4          |
| <b>Number of Holdings</b> | <b>32</b>    |

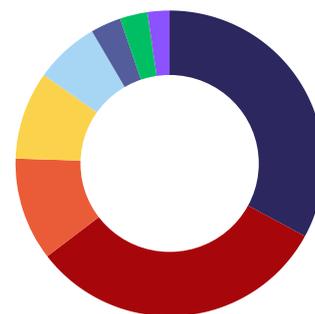
The securities identified and described do not represent all of the securities purchases, sold or recommended for client accounts. The reader should not assume that an investment in the securities identified was or will be profitable.

### Sector Allocation



|                        |      |
|------------------------|------|
| Consumer Discretionary | 29.2 |
| Information Technology | 14.2 |
| Communication Services | 13.8 |
| Financials             | 13.3 |
| Industrials            | 12.6 |
| Consumer Staples       | 10.3 |
| Health Care            | 3.4  |
| Real Estate            | 3.2  |

### Geographic Allocation



|             |      |
|-------------|------|
| India       | 32.9 |
| China       | 31.7 |
| Singapore   | 10.9 |
| Brazil      | 9.3  |
| Taiwan      | 6.8  |
| South Korea | 3.2  |
| Poland      | 2.9  |
| Chile       | 2.3  |

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