



Emerging Markets: Anchors of Growth in a Shifting World

As we mark the half year mark, global markets remain unsettled by tariff disruptions, U.S. growth concerns, and lingering foreign policy challenges. In this environment, with much of their revenue generated domestically or regionally, EM economies and companies are showing structural resilience and provide a compelling growth opportunity.

China and India stand out. Home to nearly 3 billion people, the real story lies in the transformative consumer and technological shifts underway. China is not only a massive consumer market but is a global technology leader, most notably in electric vehicles (EVs) and battery technology. Local champions such as CATL, which dominates the global EV battery market with a 40% share, and BYD with 15%, the world's leading EV manufacturer, highlight China's ambition.

India, meanwhile, is emerging rapidly as a vast consumer market underpinned by sweeping reforms, infrastructure expansion, and digital inclusion. Domestic consumption drives 60% of GDP. The success of the Aadhaar identity system and the surge in affordable smartphones have propelled financial inclusion and e-commerce adoption. Companies like Indigo Airlines and Bharti Airtel are capitalising on India's infrastructure growth and ambitious middle class.

Latin America is navigating the current landscape well. The region is enjoying relative stability, buoyed by favourable trade dynamics, resilient currencies, and improving governance across key markets. At the forefront is MercadoLibre, the region's leading e-commerce platform and dominant force in digital payments - offering exposure to both consumer growth and financial inclusion.

Itaú Unibanco, Latin America's largest bank, is another standout. With over 55 million customers and a growing digital footprint, Itaú reflects both the maturity and ongoing transformation of financial services in the region. Meanwhile, LATAM Airlines, South America's largest carrier, is rebounding as regional mobility and tourism accelerate.

Interestingly, Sea Limited in Southeast Asia is replicating the MercadoLibre playbook: building an integrated ecosystem across e-commerce (Shopee), digital payments (Monee), but including entertainment (Garena). These integrated models are powerful because they generate cross-platform synergies, producing deep network effects and user retention. This is impactful in emerging markets where traditional infrastructure is lacking, banking penetration is low, and the rise of digitisation enables rapid adoption

For investors, the message is clear: Emerging markets deserve a place in portfolios, but success requires careful stock selection. With over 2,500 investable companies, focusing on those delivering strong returns on equity, cash generation, and profit growth is key.





Biography

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John is a Director of Aubrey, and Investment Manager of the Global Emerging Markets Strategy. He joined the firm in 2012.

John is a graduate of the University of Strathclyde, with a BA in Economics and, additionally, is a member of the CFA Institute.

John has over 30 years' investment industry experience across global equity markets. He joined Glasgow-based FS Assurance in 1988, and managed equity

portfolios in the UK retail and pension fund market. He then moved to First State Investments in 2000 to manage retail and segregated European client portfolios. In 2004, he moved to Alliance Trust PLC and was a member of the Global Equity Team and subsequently responsible for the Global Emerging Markets portfolio.

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