



## KEY FACTS

### Investment Objective

The Fund's objective is to generate investment returns by investing in companies that are focused on the growth in consumption and services in emerging markets. The portfolio provides exposure to this philosophy through active stock picking based on a fundamental bottom-up approach with disciplined analytics and an awareness of macro factors. The focus is on growth companies, which are domiciled, or carrying out the main part of their economic activity, in an emerging market country. The Fund is suitable for investors seeking long term capital appreciation.

### Fund Information

FUND TYPE	Commingled Fund
LEGAL FORM	Limited Partnership
CUSTODIAN	The Bank of New York
ADMINISTRATOR	The Bank of New York
AUDITOR	Grant Thornton
DOMICILE	Delaware, USA

INCEPTION DATE	1st April 2021
FUND SIZE	\$22.2 m
STRATEGY SIZE	\$554.9 m
INDEX	MSCI TR Net Emerging Markets USD
PRICING FREQUENCY	Monthly
MANAGERS	Andrew Dalrymple, John Ewart, Rob Brewis

## MANAGER'S COMMENTARY

A good many of our companies reported results this month. Almost invariably, they were either very good or very acceptable, which is encouraging. Nevertheless, perhaps led by America, where the market was in an unhelpful mood, the share price reactions were often disappointing.

The worst of these was **Sea Ltd**, the e-commerce leader in South East Asia, which fell by 11%. Their Shopee brand dominates ecommerce in Indonesia, Thailand and the Philippines, and it is also a large player in South America. Revenues grew by 28%, with an improved take rate, (margin), and it is now the second largest ecommerce operator in Brazil. But the share price decline seemed to be mostly attributable to increased competition in Latin America with two powerful competitors, MercadoLibre and Amazon, exerting pricing pressure. Overall, the business is solid and growing rapidly. (But we often wish that Asian companies would stay in Asia!)

The other was Hong Kong based digital brokerage and wealth management platform, **Futu**, which faced some profit taking, falling 15%, despite announcing some really excellent results. Revenue growth of 86% led to profit growth of 137%, and client assets under management grew by 27%. Clearly, this is a business which is leveraged to global equity and asset prices and may correct with broader markets from time to time, but these numbers reflect significant market share growth and bode well for the future.

The portfolio met with mixed fortunes in other areas. The Korean market saw some well overdue profit taking, more likely connected to the sell off in technology stocks in America, so that **SK Hynix** and **Samsung Electronics** both ended the month around 5% lower. China had a tough month. With very little corporate news to provide direction. The Fund's stocks drifted, mostly lower.

India was also mixed. **Eternal**, the country's leader in Quick Commerce fell 6% as competitors raised more capital to fund the "land grab" that is clearly in progress. Our expectation is that **Eternal** will remain the leader in the sector, and that there is plenty of opportunity for several players anyway. New holding, **Nykaa**, the online retailer of cosmetics and fashion items, made a cheerful start, rising by 8%, while car and tractor maker **Mahindra & Mahindra** gained 8% following some excellent quarterly numbers, with revenues rising by 21%.

Finally, Latin America is having a rare moment in the sun. Our exposure to the area is largely composed of banks, with **ITAU Unibanco**, Brazil's largest bank, and **NU Holdings**, a new online mass banking franchise. Both holdings performed strongly, rising by 6% and 8% this month. Chile's **Latam Airlines** also gained 7%. The satisfactory election results in Chile hopefully confirm that while Argentina has started the move towards political sanity in South America, Chile is following.

We very much hope that Brazil will also move toward a more business-friendly economic framework when it goes to the polls next year. Furthermore, the independent central bank has kept inflation in Brazil at a mere 5%, while interest rates are still at 15%, which, in our view, opens the way for a strong and sustainable rate cutting cycle in 2026.

## NET PERFORMANCE

CUMULATIVE %	1M	3M	6M	1Y	3Y	INCEPTION
Fund Return	-3.6	0.4	6.9	8.2	26.6	-4.3
Index Return	-2.4	9.0	19.3	29.5	51.0	14.9

CALENDAR YEAR %	2024	2023	2022
Fund Return	11.6	9.4	-26.1
Index Return	7.5	9.8	-20.1

Source: Aubrey Capital Management, MSCI & BNYM

Past performance is not a reliable indicator of future results and you may not get back what you originally invested and investment returns may increase or decrease as a result of currency fluctuations. Calendar year performance refers to full calendar years.



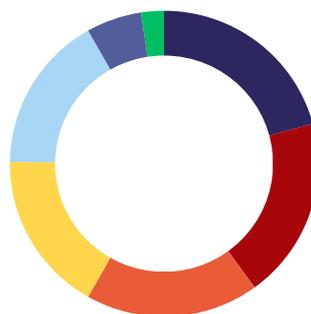
## PORTFOLIO BREAKDOWN

### Top 10 Positions

Company	% of Holding
Taiwan Semiconductor	7.2
Tencent	6.7
Samsung	4.7
SK Hynix	4.1
Futu	3.8
Mahindra & Mahindra	3.3
Eternal	3.3
Grab	3.2
DBS Group	3.1
Jiangsu Hengrui Pharmaceutical	3.1
<b>Number of Holdings</b>	<b>32</b>

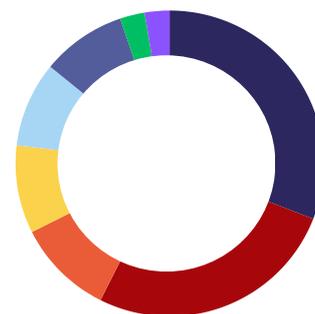
The securities identified and described do not represent all of the securities purchases, sold or recommended for client accounts. The reader should not assume that an investment in the securities identified was or will be profitable.

### Sector Allocation



Consumer Discretionary	20.8
Information Technology	19.2
Financials	18.2
Communication Services	17.0
Industrials	16.6
Health Care	5.8
Consumer Staples	2.4

### Geographic Allocation



China	30.9
India	26.5
Taiwan	10.2
Singapore	9.3
South Korea	9.0
Brazil	8.9
South Africa	2.6
Chile	2.6

## CONTACTS

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